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Canadian Government
Public Works and Government Services Canada

Situation

Public Works of Canada was in the process of upgrading all of their remote NetWare servers with Novell's newest release of OES2. Their existing backup solution, ARCserve, could not perform to the task as designed, due to the fact that it could not perform a backup operation to a Linux server and could only backup to a Microsoft server.

OVERVIEW

Greg Milne, with Public Works of Canada in Ottawa began an extensive review of potential backup software replacements. High on the list of possible solutions was IBM's Tivoli storage manager (TSM), already in use at PWC's headquarters. That solution however became cost prohibitive for several factors. It would've required both extensive hardware and infrastructure upgrades and the cost for the software was said to be somewhere around $25,000 per seat.

"After looking at several solutions we discovered **SEP sesam**. Their unique relationship with Novell and their long experience with SUSE Linux gave us the highest level of confidence that they would be able to meet all of our requirements," said Milne. "Beyond the capability of the software, we were truly astounded by the overall performance and the cost. After extensive testing we are completely satisfied that we've found the best possible solution at the best price on the market today."

CHALLENGE

"We needed a solution that could be implemented at 38 sites around Canada with the capability of remote access and control. In this day of restricted budgets, and due to the fact that Canada is the second largest geographic country in the world, we needed a solution that could be installed and monitored remotely at the lowest possible cost. There is nothing that came close to fulfilling our needs like **SEP sesam**," he added.

SEP Software Corp.

SEP Software Corp is a t.echnology leader providing standardized and high performance data availability solutions for professional IT environments of all sizes. SEP sesam and its associated products deliver seamless solutions to your backup requirements.

SEP sesam ensures that data security for virtual machine environments including data backup, restore, disaster recovery and encryption can be both easily and cost-effectively achieved. SEP's software is the ultimate expression of German engineering and attention to detail. Design and programming originate from our German offices in Weyarn, near Munich where overall performance and reliability are under our constant vigilance.

SOLUTION

"We've already installed SEP in all 38 locations without incident. The fact that **SEP sesam** allows us to migrate all of our NetWare servers to OES2 during a simple backup and restore procedure has saved us countless hours of time. SEP sesam allows us to set up automated schedules to backup and restore our country's critical data from a single location, both easily and reliably. The SEP solution came at a fraction of the price of other vendors' offerings. We intend to use this and other applications and recommend it to our colleagues at the government," Milne stated and then continued on to say, "Another major advantage for **SEP sesam** is that they don't require an additional server to backup NetWare. You can simply create a NetWare VM and back it up to the existing hardware."

RESULTS

"Our decision to implement **SEP sesam** has saved us both a great deal of money and time. We are extremely happy with SEP sesam!" Milne stated emphatically.

ABOUT PUBLIC WORKS

Public Works of Canada in Ottawa, provides IT services for various departments and local governments throughout the country.

ABOUT SEP

SEP has been delivering the widest range of backup products for enterprise level customers since 1996. With thousands of installations world-wide, SEP sesam provides backup solutions for all environments, both physical and virtual; delivering the fastest backup, restore and disaster recovery tools on the market today.