



New SUSE Connect Program Links Customers with Resources Supporting Their SAP Solutions, Improving IT Responsiveness to Business Demands

Customers can quickly find software and services that support SAP® solutions through SUSE Linux Enterprise Server for SAP Applications

ORLANDO, Fla. – May 17, 2016 – SUSE® today unveiled SUSE Connect, a program that allows IT managers to quickly respond to business demands by simplifying the process of finding software and services that support SAP® solutions. SUSE Connect provides a discovery zone for software, web services and special services like consulting within [SUSE Linux Enterprise Server for SAP Applications](#). Customers can review the list of partner products and offerings, choosing to try or learn more about those that will meet their specific business needs, such as high availability and data center modernization.

“With the speed at which businesses are moving today, IT managers don’t have time to search the sometimes complex world of open source for a solution to their problem, only to find it’s incompatible or will take more work to incorporate,” said Dirk Oppenkowski, global SAP alliance director for SUSE. “The SUSE Connect program gives them a convenient and practical way to find a solution they know will work in their environment. Easy access to a broader solution stack can save them time and money, creating new possibilities for growing their business.”

The SUSE Connect program is now available within SUSE Linux Enterprise Server 12 SP1 for SAP Applications, the leading Linux platform for SAP solutions. Initial program partners include Centerity, DataVard, Revelation Software Concepts and SEP Software. Partners can promote their products within the dedicated partner section of SUSE Linux Enterprise Server for SAP Applications.

All partner software products are tested and certified with SUSE Linux Enterprise, and trial versions can be automatically installed to a customer server through the SUSE Linux Enterprise Server for SAP Applications administration framework (YaST) for free testing. For web services or special services such as consulting, customers can browse information about them through SUSE Connect and connect directly to the solution or service website.

Comments from SUSE Connect Partners

Centerity COO Marty Pejko: “The SUSE Connect program is invaluable to customers. It will connect them with next-gen solution providers they may not already be familiar with, potentially leading to improved operations and growth for both the customer’s business and the SUSE and SAP ecosystem.”

DataVard CEO Gregor Stoeckler: “SUSE Connect joins us to a community of technical experts that helps make the customers’ experience with their SAP solutions that much richer and more beneficial. Collaboration with SUSE has been a first-class experience for DataVard, as it will be for joint customers.”

Revelation Software Concepts Vice President of Business Development Rick Porter: “The time-saving simplicity of SUSE Connect will allow customers to source and try a range of third-party solutions that will free them up to address their primary SAP solution data center needs. As a partner, we look forward to connecting with and supporting a wider range of potential customers.”

SEP CEO Georg Moosreiner: “Access to tens of thousands of customers using SAP solutions on SUSE Linux Enterprise Server for SAP Applications will allow us to share SAP-specific backup and bare metal recovery solutions directly with those who can benefit. It’s a win for SEP, and it’s definitely a win for customers who can easily find solutions they need to enhance their SAP implementations.”

For more about the SUSE Connect program, including partner application information, visit www.suse.com/suseconnect. For more information on SUSE Linux Enterprise Server for SAP Applications, see www.suse.com/products/sles-for-sap.

SUSE announced SUSE Connect at SAPHIRE® NOW and ASUG Annual Conference being held May 17-19 in Orlando, Florida, where the company is exhibiting in booth 655. SAPHIRE NOW focuses on how companies can enable their digital business strategy and get more from their technology investments. SAPHIRE NOW and the ASUG Annual Conference are the world’s premier business technology event and largest SAP customer-run conference, offering attendees the opportunity to learn and network with customers, SAP executives, partners and experts across the entire SAP ecosystem.

About SUSE

SUSE, a pioneer in open source software, provides reliable, interoperable Linux, cloud infrastructure and storage solutions that give enterprises greater control and flexibility. More than 20 years of engineering excellence, exceptional service and an unrivaled partner ecosystem power the products and support that help our customers manage complexity, reduce cost, and confidently deliver mission-critical services. The lasting relationships we build allow us to adapt and deliver the smarter innovation they need to succeed – today and tomorrow. For more information, visit www.suse.com.

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