

SEP AG

Success Stories



SEP

Global Storage Management

Knott Brakes

Knott Group switches to SEP sesam, Scalix and Novell Linux

Groupware is an inherent part of every established company. Microsoft Exchange is the commonly used solution because of the seamless interaction between MAPI and Outlook. Linux distributions were unable to keep up with that. Even the synchronisation between mobile clients and a mail server was barely practicable. This fact changed rapidly. Now Scalix offers an interface that makes it easy to integrate Linux software in Microsoft environments.

Knott GmbH specialised on brake systems and axes now focuses on Scalix with SEP sesam for email online backup and restore. SEP sesam is the only backup software offering an extensive Scalix support to keep the feature-rich messaging platform available.

„Scalix was the only email and calendaring platform to integrate Linux software easy in a Microsoft environment.“ according to Torsten Kynast, Knott IT director. “Knott has improved system reliability, data integrity and user satisfaction by implementing the latest industry standard with the Novell Linux, Scalix and SEP sesam solution.”

Ever increasing corporate demands for resources, competitive forces and increased overhead for system maintenance put a strain on Knott's IT budget. The former software solution was too slow and too cumbersome for a fast moving company like Knott. By implementing a new industry standard in their corporate environment they combined Linux, SEP and Scalix to provide a world-class solution. “We were looking to reduce costs and increase performance. Unexpectedly, we found everything we needed with the chosen solution,” reported Kynast.

The problem: Knott Brakes GmbH was having difficulty maintaining Groupware Solutions while servicing

multiple operating systems including MS, MAC OS, Unix, Free BSD, and Solaris. Maintenance costs were soaring, time for backup was increasing and tempers were at the breaking point.

The solution: a combined installation of Novell/SUSE Linux to replace slower OS's, Scalix to standardize the Groupware messaging problem and SEP sesam to simplify and shorten the backup process while giving better control and visibility to the System Administration staff for data security and recovery.

Change over in one day



Knott Factory Regenstauf, Germany

“After deliberation and testing we decided to move on with the Novell/Scalix/SEP sesam solution. We are very pleased. We budgeted one week for change over and we were incredibly surprised that the entire effort took only one day.” “A standard Linux implementation saves installation and maintenance issues. The Scalix solution gives us the ability to move forward with greater functionality and reliability than we ever experienced using our previous Groupware Solutions. The ability to perform selective, single mail and single mailbox restore has reduced our overhead immensely.”

“The close relationship that Scalix and SEP have has proven beneficial to us. While previous product comparison reviews led us to SEP sesam a year ago, the seamless and effortless way Scalix and SEP sesam work together won my staff over to implementing both together. The time savings on switchover alone has saved the acquisition price of Scalix in one week!” said Kynast.

“The SEP sesam solution has further simplified and secured our data structure and backup strategy. The requirements that we placed on SEP were

not trivial. We expected them to deliver a more efficient method to ensure our data security. They provided us with a solution second to none," said Kynast. "We demanded that they provide us with a backup window that could be handled between the close of business on one day and the reopening of business the following day," he added.

"Remarkably, they reduced total backup time from over 8 hours to around three hours. Using the SMS (SEP sesam Multi Streaming) technology we can back up multiple computers and multiple operating systems simultaneously. The overhead and cost savings are just now beginning to become evident," reported Kynast.

"Even better than that we have been able to avoid costly system restarts that were required with our past groupware solution. The periodic shutdown and restart of the main servers has not been required since our new implementation went into place. Further, the scheduled restore and recovery services offered with the standard SEP sesam package give us a higher level of comfort that our data is properly and securely backed up than we have ever experienced. Our system technicians can automatically restore and test the validity of backed up



Knott Headquarter Eggstätt, Germany

data without ever impacting our production operations," added Kynast.

"I can only say that after significant due diligence on our part, there is no better solution or combination in the Exchange or Groupware world than the one we selected," concluded Kynast. Scalix is one of the most successful open software products ever.



Knott Group – Knott GmbH

Knott manufactures trailers, brakes and chassis components for industrial and off-road applications to every major machinery manufacturer in the world. With over 1,400 employees worldwide, including the USA and Canada, Knott had total sales of over 200 Million US \$ fiscal 2006. <http://www.knott.de>

About Scalix

Scalix is a leading supplier of email and Groupware solutions. They provide email, calendar and messaging in the Linux world. By implementing a Scalix mail server, companies can provide higher functionality, reliability and meet the ever increasing requirements of users and management. With over 5 million active email post boxes, 4,000 active customers and 500 enterprise customers. <http://www.scalix.com>

SEP sesam is the Certified Solution



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